

SUPERVISION RISKS & PROFITABILITY 2026



PRONTI A GESTIRE NUOVI CANALI, NUOVI PRODOTTI/SERVIZI E NUOVI RISCHI?

Il caso Private Credit

Milan, 6 Giugno 2026

Empowering
Communities to Progress. |  **UniCredit**

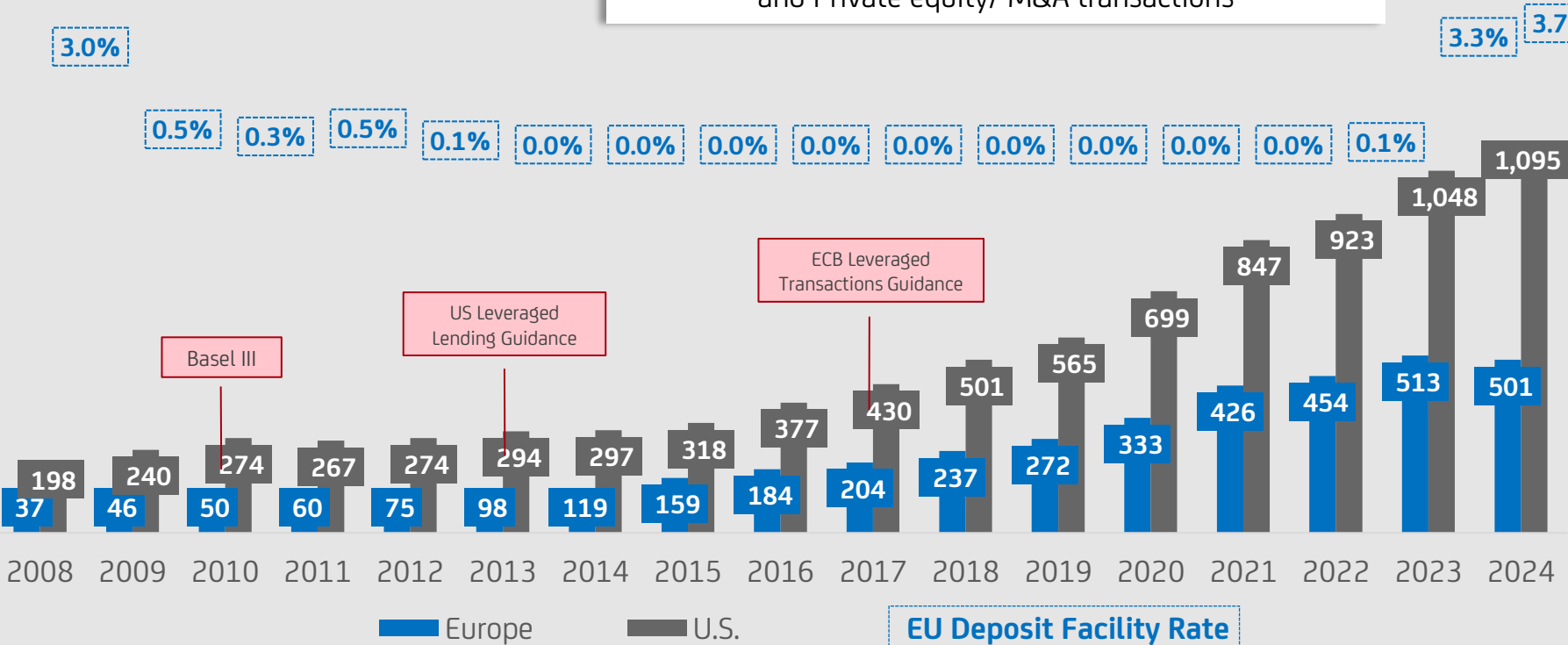


Private Credit AUM in Europe reaching USD 500bn

Growing c.2x faster vs. US and exceeding European Leveraged loans (USD 0.3bn) and High Yield market (USD 0.4bn)

Private credit AUM, \$bn

Growth driven by yield seeking, regulation constraints, and Private equity/ M&A transactions



Source: "European Private Credit: Why Now" (2025), Morgan Stanley Investment management



Providing a material liquidity source to European companies, and a way to deploy capital... With pros and cons

Benefits

- **Attractive risk premiums**
- **Filling in the credit gap** (middle-market, highly leveraged and/ or PE controlled)
- **Stable funding structure** (closed-end funds)
- **Speed, flexibility and customization**
- **Channeling long-term institutional capital**
- **Co-investor/ partner to banks**
- **Typically diversified**

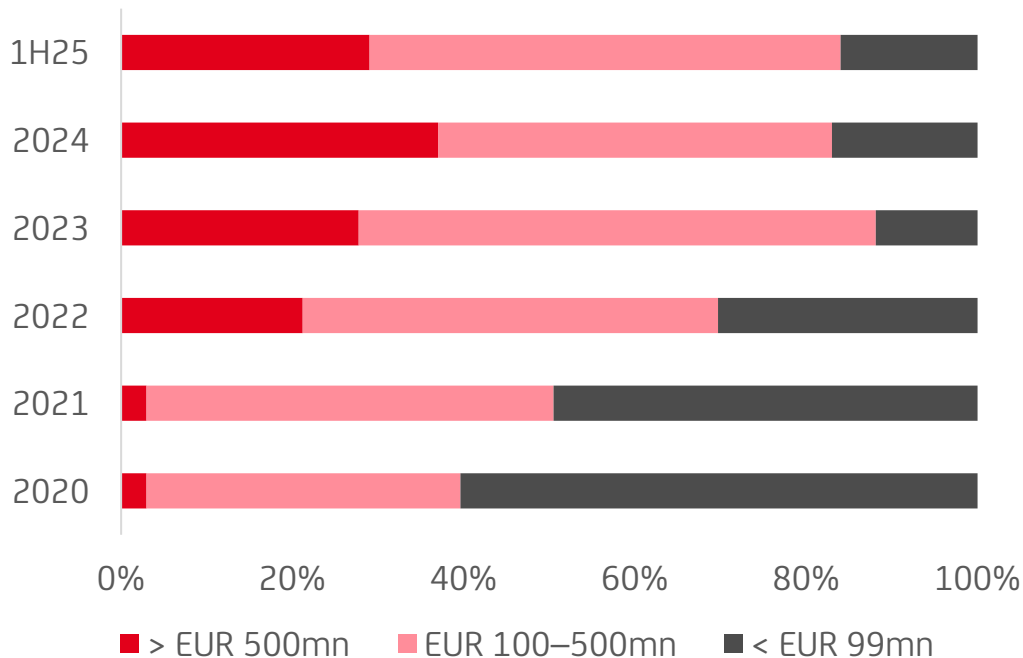
Risks

- **Lower transparency / oversight**
- **Valuation opacity** (less frequent MtM)
- **Limited full-cycle track record** (prolonged low interest/ low default environment)
- **New asset classes**
- **High correlation with Private Equity (M&A)**
- **Rising competition vs banks** (threatening UW standards)
- **Growing interconnectedness with banks** (providing leverage on multiple levels)

With appealing features, expanding to larger companies

Increasing overlap with Banks... Solution = working with Private Credit, not against them

European Private Credit loans by size (by count)



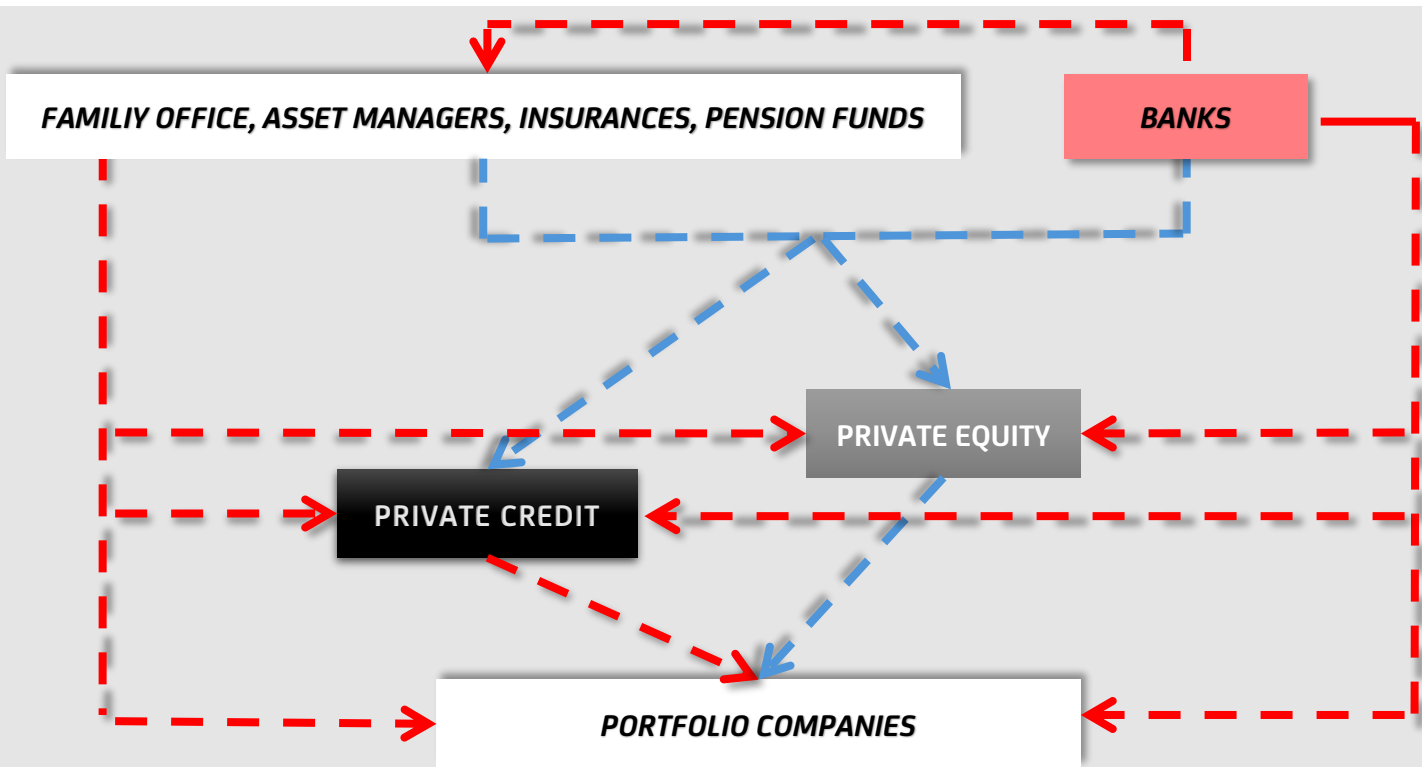
Collaboration options

- **Co-lending / club deals** – bank and private credit lend together
- **Distribution / underwriting** – bank originates and places deals with funds
- **Referral / origination partnership** – bank refers client, private credit provides financing
- **Risk transfer / securitization** – bank shares or transfers exposure to funds
- **Fund financing** – bank lends to private credit funds (e.g. subscription lines)
- **White-label solutions** – bank offers private credit products managed by external partners under its own brand



Growing interdependence with the banking system

Banks providing leverage on multiple levels

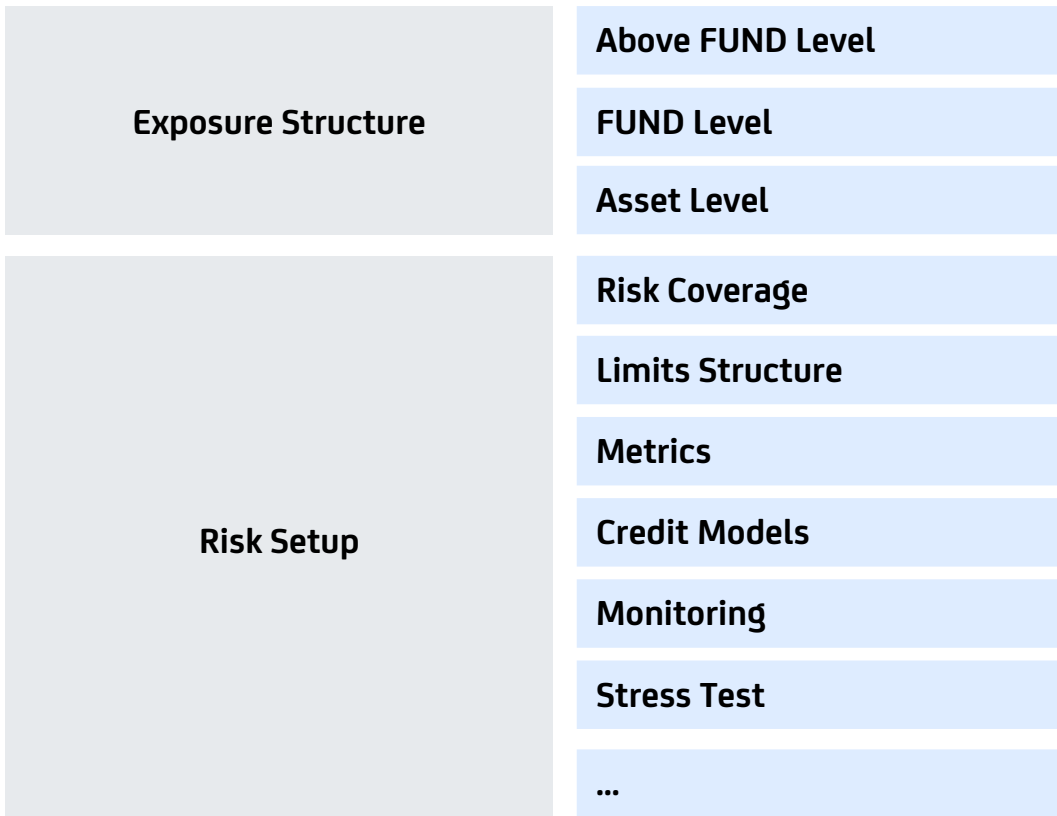


Credit →

Equity →



Risk Approach vs PC ecosystem/ NBFIs



→ Definition of specific Frameworks to guide origination

→ Setup of Governance and Risk Monitoring to avoid excessive concentration across exposure structure, vertically and horizontal (GP, LPs, Funds, Asset Class, Underlying Assets)

